

Circle of Influence

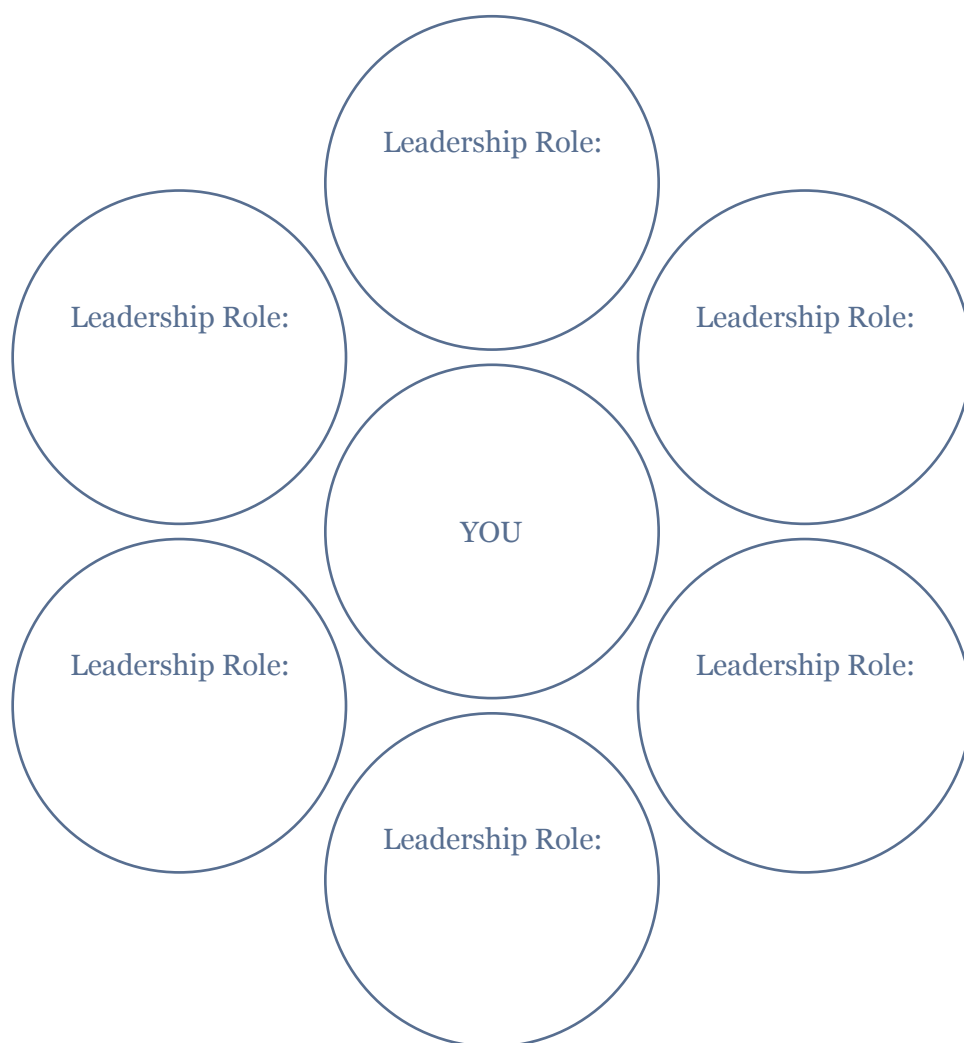


To be a Spark you need to recognize that there are decisions you can make each day that will allow you to build influence with others and provide an inspiring example.

Next, you need to develop awareness around who looks to you for leadership and how you can better meet the needs of those around you.

These individuals can include friends, family members, colleagues, managers and direct reports. At the end of the exercise, spend time thinking about three actions you can take to be a better leader in all your relationships.

- 1 Identify key relationships in your life.



2 Identify three actions you can take to be a stronger leader in all of these relationships.

1. _____

2. _____

3. _____

EXERCISE EXAMPLE



- 1. I need to spend more time being intentional with how I engage in all of these roles and relationships.*
- 2. I need to be less rushed when interacting with all of those who look to me for leadership.*
- 3. I should spend time asking those among my circle of influence how well I'm doing as a leader.*